



PETERSEN[®]
INTERNATIONAL UNDERWRITERS

Quote Team Reference Sheet

(800) 345-8816 ♦ www.piu.org ♦ piu@piu.org

DISABILITY INSURANCE

■ Contact DI Team

Contact PIU

if the answer is ...

- Does your client have 65% of their income covered? **No**
- Did your client receive a postponement or declination? **Yes**
- Does your client have an uninsurable occupation or avocation? **Yes**

FAILURE TO SURVIVE INSURANCE

■ Contact FTS Team

Does your client need a quick, simplified-issue death benefit for:

- Being declined for any reason? **Yes**
- Bank Loan Coverage? **Yes**
- Key Person Coverage? **Yes**
- Buy-Sell Coverage? **Yes**
- Divorce Decree Coverage? **Yes**
- Private Equity Coverage? **Yes**
- Cannabis Industry Coverage? **Yes**